

Table D
2002 Utah Market Share Report
INDUSTRIAL LIFE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Liberty Life Ins Co	41.62%	\$3,097
2	American Gen Life & Acc Ins Co	23.52%	\$1,750
3	American Natl Ins Co	22.20%	\$1,652
4	Fortis Benefits Ins Co	7.70%	\$573
5	Monumental Life Ins Co	2.20%	\$164
6	Liberty Natl Life Ins Co	1.21%	\$90
7	GE Life And Annuity Assur Co	0.62%	\$46
8	American Capitol Ins Co	0.32%	\$24
9	Boston Mut Life Ins Co	0.26%	\$19
10	Unity Mut Life Ins Co	0.26%	\$19
11	Western & Southern Life Ins Co	0.13%	\$10
12	United Ins Co Of Amer	-0.03%	(\$2)
TOTAL FOR TOP 12 RANKED INSURERS		100.00%	\$7,442
TOTAL FOR ALL 12 INSURERS WRITING THIS LINE		100.00%	\$7,442